Saturday February 10th (Jurow Lecture Hall and Silverstein Lounge)

8:30 – 9:00 AM | Breakfast (Silverstein Lounge)

9:00 – 9:50 AM | 8th Paper
Romain Ferrali, Princeton University, “Bad Apples in a Barrel. Field Evidence About Corruption in Organizations”

Discussant: James Bisbee (NYU)

9:50 – 10:40 AM | 9th Paper
Mark Pickup, Simon Fraser University, “The Self-Reinforcing Effects of Political Identity Based Norms” co-authored by Erik Kimbrough (Chapman University); Eline de Rooij (Simon Fraser University)

Discussant: Kevin Munger (NYU)

10:40 – 11:00 AM | Break (Silverstein Lounge)

11:00 – 11:50 AM | 10th Paper
Rob Blair, Brown University, “China and the Legitimacy of African States: Cross-National and Sub-National Evidence from Surveys, Survey Experiments, and Behavioral Games” co-authored by Philip Roessler (College of William and Mary)

Discussant: Gwyneth McClendon (NYU)

11:50 – 12:40 PM | 11th Paper

Discussant: Julia Payson (NYU)

12:40 – 1:40 PM | Lunch (Silverstein Lounge)

1:40 – 2:30 PM | 12th Paper
Justin Valasek, WZB Berlin, “The Value of Consensus: Information Aggregation in Committees with Vote-Contingent Payoffs” co-authored by Yves Breitmoser (Humboldt University)

Discussant: Rebecca Morton (NYU)

2:30 – 3:20 PM | 13th Paper
Chloe Tergiman, Penn State University, “Preferences for Power” co-authored by Elena Pikulina (University of British Columbia)
Discussant: Arturas Rozenas (NYU)

3:20 – 3:40 PM | Break (Silverstein Lounge)

3:40 – 4:10 PM | 14th Paper
Moses Shayo, Hebrew University, “How do Markets Shape Preferences? Evidence from a Field Experiment” co-authored by Yotam Margalit (Tel Aviv University)

Discussant: Pedro Rodriguez (NYU)

4:10 – 5:00 PM | 15th Paper
David Hagmann, Carnegie Mellon University, “Persuasion With Motivated Beliefs” co-authored by George Loewenstein (Carnegie Mellon University)

Discussant: Sönke Ehret (Oxford University)

5:00 PM — Closing Remarks